



## WHO WE ARE

The iPower Distribution Group of New England designs, implements, and manages supply chain solutions for high volume/low cost industrial components and consumable supplies by blending pull system, vendor managed inventory (VMI), and point of use techniques enabled by automated data collection tools.

### VMI

Our Vendor Managed Inventory solution successfully manages 25,000 bins at point of use, delivering over 15 million components into mission critical OEM assemblies and sub-assemblies.

### KANBAN

When components or assemblies are too expensive to handle through a VMI program, iPower-KanBan can meet contractual, planning and deliver needs within the OEM.

### BUYER / PLANNER

WHEN VMI or KanBan are not appropriate, the iPower-Buyer strategically places the professional buy-planners onsite to plan and purchase items through your ERP systems.

### ENGINEERING SUPPORT

Do you need assistance with product selection for your engineering projects? We offer a dedicated team of experienced product specialists to help you with your engineering needs.

## OUR VALUE PROPOSITION

iPower Distribution Group of New England has over 25 years of continuous success assisting OEM's of all types and sizes managing the supply chain necessary to their critical assembly and sub-assembly requirements through implementation of Vendor Managed Inventory, KanBan, and In-Plant Buyer-Planner services.

Unlike most consultants and inventory management providers, iPower New England, through its unique combination of supporting members represents a nearly \$500 Million industrial distribution and system design solution for OEM's competing on a worldwide basis.



## WHAT MAKES US UNIQUE

With over 25 years operating within the New England manufacturing marketplace, we make five claims about how we can manage the supply change, implement point of use systems and bring a \$700M sales organization to play for your OEM requirements.

25000  
POI

POINTS OF USE

\$150M

COMPONENT  
AND SUPPLIES  
INVENTORY

240,000,000

NUMBER OF  
COMPONENTS  
REPLENISHED

## 5 THINGS THAT MAKE US UNIQUE

### OUR PROOF IN DETAIL

With over 25 years operating within the New England manufactures marketplace, we make five claims about how we can manage the supply change, implement point of use systems and bring a \$700M sales organization to play for your OEM requirements.

#### 1. EXCLUSIVE NORTH EAST PROVIDER

iPower New England is the only northeast provider with an integrated supply chain of industrial components, operating supplies, and packaging delivered to Point of Use.

#### 2. POINT OF USE MANAGEMENT

We are the only provider of Point of Use Inventory management solutions using its own integrated supply chain in large OEMS.

#### 3. TIER 1 COMPONENTS

We offer the widest breadth of Tier 1 industrial components, operating supplies, and packaging in the Northeast.

#### 4. 25+ YEAR PROVEN TRACK RECORD

We have a 25+ year proven track record showing the elimination of waste inside the value stream, consolidating suppliers, obtaining volume pricing, streamlining supply replenishment, reducing inventory, meeting production schedules, and optimizing space utilization for major OEMS.

#### 5. \$150 MILLION INVENTORY

iPower New England is unmatched for its access to over \$150 million in component and supplies inventory, which results in sustainable achievement for your businesses production, procurement, and accounts payable operations.

## OUR PARTNERS AND BRANDS

A major contributing factor to our success is the breadth and depth of industrial components and supplies available through our supply chain. Our network of suppliers has direct access to the very best OEM components and industrial supplies. Direct access means there is no pyramiding of margins when we quote you prices. There are also no transaction fees since we are in control of the replenishment system conducting the transactions from Purchase to Payment

### WE'RE HERE TO HELP

Marsha Zawistowski  
Vice President Sales & Operations  
M: (617)-775-7136